

KIWANIS CREED

Kiwanians' creed might be thus summarized: I believe in myself, I believe in my business, I believe in my fellow men and I believe in my town. El Paso Kiwanians, therefore, believe in El Paso. They believe in their city to such an extent that they want to show it to their fellow Kiwanians from the north, south, east, west and middle points. That is why they are trying to bring the 1921 convention to El Paso.

No help of any nature whatever, other than moral support, is being asked by El Paso Kiwanians in the initial missionary work incident to a campaign for a convention. Kiwanis energy and Kiwanis dollars are being expended in performing this work. When the delegates to the 1921 convention arrive, however, El Paso Kiwanians will say to them:

"Look our city over. This is what a united industrial and social population has accomplished. This is what El Paso has come to be as a result of the work of Kiwanis, Rotary, Advertising club, Chamber of Commerce and other civic organizations, supported by an energetic and co-operating public at large."

That this spirit has been recognized by El Pasoans not members of the Kiwanis club and that the recognition promises to assume material aid when the missionary period of the convention campaign is concluded is gratifying, therefore, to Kiwanis. The liberal spirit in which the Chamber of Commerce suggests that it will support the campaign, and indications from the public generally that it will back the movement are taken as sufficient evidence that the campaign will bring home the bacon.

A. W. Reeves, secretary.

R. Burt Orndorff, J. F. Primm, Geo. R. LeBaron, Henry S. Beach, Walter Kohlberg, E. E. Neff, H. S. Potter, W. G. Roe, Harry Swain.

—1916—

Officers and directors for 1916 were:

R. Burt Orndorff, president.
John M. Wyatt, first vice president.
W. G. Roe, second vice president.
Herman Andreas, treasurer.
Malcolm Frazer, secretary.
J. M. Wyatt, W. H. Shelton, H. M. Andreas, M. Schwartz, Otis Coles, E. M. Hurd, E. P. Kopley, H. Y. Ellis, B. L. Farrar, J. W. Lorentzen, R. E. Hines, H. T. Bowie, R. Burt Orndorff, Walter Kohlberg, W. G. Roe.

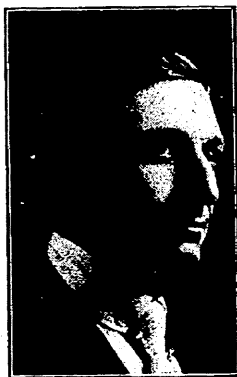
—1917—

Officers and directors for 1917 were:

John M. Wyatt, president.
B. L. Farrar, first vice president.
Otis Coles, second vice president.
H. M. Andreas, treasurer.
George Clements, secretary.
E. M. Hurd, H. Y. Ellis, B. L. Farrar, J. W. Lorentzen, R. E. Hines, J. M. Wyatt, W. H. Shelton, H. M. Andreas, M. Schwartz, Otis C. Coles, T. H. Rogers, Jos. A. Wright, G. A. Martin, J. W. Kirkpatrick, George B. Ryan.

Industries of El Paso Assured Uninterrupted Programs of Activity Because of Abundance of Labor Coming From Mexico

By R. P. Mosson, Manager Crombie Candy & Syrup Company



OUR manufacturing interest has, in the past, not kept pace with our commercial and kindred industries, for the reason that there has been a more or less prevalent idea that we are too far from the source of supplies of the raw material, used in most manufactured articles. The present industrial conditions of the whole country, however, to one who has

made a study of the general situation, disproves any such theory.

For the past three years, the demand has been so far in excess of the supply of all manufactured articles, that it has been a question of obtaining raw material from any source regardless of distance, in order to furnish the output. El Paso may be a little bit handicapped on account of the long haul of raw material, but we have a vast and loyal trade territory, comprising all of New Mexico, Arizona, Northern Mexico and West Texas; and some of the local manufacturers have recently demonstrated the fact that we can reach out much farther than the average business man would think. The Crombie Candy & Syrup Co. has recently shipped nice orders to Little Rock, Oklahoma City, several points in Louisiana, and all over the state of Texas. Any prospective manufacturer will learn, upon investigation, that raw supplies may be had from many points in the west, easily accessible to El Paso, as well as from the east. I might say, however, that, due to the long haul and

delay in shipments of supplies, it may require a little larger outlay of capital to successfully operate a manufacturing business here than where raw material may be found more closely at hand.

I found, in a recent trip back over several eastern states, that manufacturers are willing to ship material from any distance and pay any price asked, in order to be able to fill the increasing demand for their product.

We have a great advantage over most eastern points in our constantly available supply of labor at reasonable cost, due to our geographical location on the border of the republic, south of us. We have, so far, never suffered from a shortage of labor. Labor disturbances of any kind are a rarity and I believe that an increase of manufacturing or other industries here, requiring more labor, would stimulate the constant supply.

The class of labor to be obtained here is untrained, but I have found that, with a little experience, they become very competent, and are as good, if not better producers than other classes of labor to be found in various parts of the country, with which I am familiar.

There has always been a discussion of freight rates in El Paso and we have probably been overlooked by prospective manufacturing concerns because of the common belief that they are prohibitive. Taking into consideration the large trade territory which is more accessible to El Paso than any other recognized point, I am of the belief that freight rates mitigate in favor rather than against El Paso as a producing point for manufactured goods.

Los Angeles, Denver, Fort Worth and Dallas are constantly getting business from El Paso and selling to us commodities which are being manufactured here at home. We should educate our buying public up to a knowledge of our local resources and we should also, whenever in a position to do so, make efforts to retaliate in a business way, and push our products into these same cities; and at least, divide the territory with all of them that lie between these respective points and El Paso.

Due to the great demand and slight increase in railroad facilities the last few years, the question of service has become a leading item in retail buying. We are also becoming accustomed to long hauls in shipments and there is no outlook for relief in this respect within the next few years. El Paso is in a better position to give service to what we call our trade territory for these same reasons and it would seem to me that good buying, efficient supervision of labor and proper advertising is all that is necessary to make a success of almost any manufacturing enterprise in El Paso.

Flattery Not Paid For.

Miss Mugg (in studio)—"I would like to have you paint my portrait, Mr. Smiers, but \$1000 is too much.

Artist—"Well, I'll do it for \$750—but I'll tell you in advance, it will be an awfully accurate likeness."—Boston Transcript.

—1918—

Officers and directors for 1918 were:

Otis C. Coles, president.
J. W. Kirkpatrick, first vice president.
W. H. Shelton, second vice president.
Herman Andreas, treasurer.
A. W. Reeves, secretary.
J. M. Wyatt, W. H. Shelton, H. M. Andreas, M. Schwartz, Otis Coles, T. H. Rogers, Jos. A. Wright, G. A. Martin, J. W. Kirkpatrick, George B. Ryan, C. N. Bassett, W. S. Crombie, M. A. Warner, O. J. Binford, F. W. Norton.

—1919—

Officers and directors for 1919 were:

Charles N. Bassett, president.
W. S. Crombie, first vice president.
Geo. B. Ryan, second vice president.
E. W. Kayser, treasurer.
K. M. Roberts, general manager.
Chas. N. Bassett, O. J. Binford, T. H. Rogers, Joseph A. Wright, G. A. Martin, J. W. Kirkpatrick, Geo. B. Ryan, W. S. Crombie, M. A. Warner, F. W. Norton, A. Schwartz, E. W. Kayser, H. E. Christie, C. H. Finley, E. M. Lawrence, Jr. (deceased), H. W. Broadus.